

You want become a **Manager** but don't know the **right direction** or **managerial skills**.

Then don't miss the opportunity!!

Over last several years we have helped **thousands of professionals** from over **40 companies** to become an effective Manager. Our Managerial Development programs are conducted by **internationally certified** coaches, who have an experience of over **25 years** in the Pharma industry. So here is your chance to take your career to the next level. Register for workshop.

“Selling To MANAGING” **From Representative to Manager**

This workshop is for Pharma Sales Representatives who have **more than 3 years** of experience and now want to **become a Manager**. The workshop is designed by professional who have over 25 years of experience and insight in Pharma Sales. Hence they know exactly what knowledge, skills and profile you need to have to become a Manager. This workshop is very **practical** and will prepare you for an **interview**. Please spend few minutes to go through more details below.

- **Duration of the workshop:** 2 day

- **Content**

Day 1 (Sunday, July 17, 2016)

- What is the Managerial Mindset?
- Who is an effective manager?
- What are the 10 Managerial Skills?

Day 2 (Sunday, July 24, 2016)

- How to manage your team?
- Preparing for an interview
- Your individual questions about your career
- Role-plays for an interview

- **What will be the benefits?**

- The workshop will help you to advance the career from Representative to Manager
- What new things you need to know when you become a Manager?
- Your individual questions regarding the career will be answered

- How to prepare and qualify for an interview?
- You will be ready to face the interviews through the Role Play practice

- **Who can attend?**

- The program is designed for any Pharma Sales Representatives / Product Specialists with more than 3 years of experience

- **About the Faculty : Mr Milind Mangle, M Pharm, MBA**



- Corporate **experience of over 25 years**
- Has worked with companies like **Pfizer, Cipla, Cedilla & USV**
- Has trained **more than 10,000** professionals
- Associated with more than **40 Pharma** companies
- **Internationally certified** coach and trainer
- Has Conducted workshops in **India & abroad**
- Has various **awards and accolades** to his credit
- Visit www.angle.co.in for more details

- **Date** Sunday, July 17, 2016 and Sunday, July 24, 2016
- **Time** 9.30 am to 5.30 pm
- **Venue:** Hotel Tip Top Plaza, LBS Marg, Near Check Naka, Thane (West)
- **Investment**
 - One day (Only Sunday, July 17, 2016): **Rs 3000**/per person
 - Two days: **Rs 5000**/per person
- Early bird offer if registered before 30th June 2016
 - One day (Only Sunday, July 17, 2016): **Rs 2500**/per person
 - Two days: **Rs 4000**/per person

All charges are inclusive of morning and evening tea and lunch.

- **Registration Process** Please send an email to helpdesk.angle@gmail.com or call on 9960688896 / 9833122198 / 9833888734